



APRIL 11-13, 2018

BARCELÓ BÁVARO CONVENTION CENTER

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BUYERS REGISTRATION FORM

www.drdate.net

GENERAL INFORMATION BUYERS

The Dominican Annual Tourism Exchange, DATE, was created to provide a professionally organized business exchange where wholesalers, travel agents and tour operators can meet and conduct business with Dominican Republic's leading tourism suppliers.

DATE 2018 will be held April 11 (arrival day) through April 13 at Barceló Bávaro Grand Resort, Dominican Republic. For two days, tour operators and wholesalers will meet with 150 different suppliers of Dominican tourism products and services.

DATE Appointments. Appointments are pre-scheduled at DATE in two different ways: The first is a perfect match, when the buyer requests a supplier and the same supplier request that buyer; the second way is through buyer request appointments, which are based solely upon the buyer's requests.

Santo Domingo Tour DATE 2018

If you are a buyer specialized in cultural destinations, in events and meetings, we invite you to take part in the tour to Santo Domingo, the first city of the new world with a great offer of gastronomic and cultural heritage. To be part of this program that will be carried before DATE 2018 you must send an email to infor@ahsd.com with your data and describing the market segment that sells.

Come and discover why Santo Domingo has it all!

DATE Appointment Schedule Books

A few weeks before the event Buyers and Suppliers will receive a summary of their pre-scheduled appointments. Upon arrival at DATE, buyers receive an Appointment Schedule Book, as well as a Prospect Report of suppliers who requested to meet with their company. If appointments are not scheduled with any of the suppliers on the Prospect Report, buyers are encouraged to see these Suppliers during carefully structured scheduling sessions held on the first business day.

Confirmation of Participation

Companies who submit a registration application along with fees will receive written confirmation of registration by e-mail or fax.



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Cancellation of Registration

Cancellations received 30 days prior to the event (March 11, 2018) will receive full reimbursement of registration fees, less a US\$50 cancellation fee. Cancellations received after March 11 it is not eligible for a refund.

Preliminary schedule of events

Wednesday April 11, 2018

Official Arrival day for all DATE delegates.

10:00 am – 5:30 pm

Credential Claiming and Supplier booth set-up.

7:00 pm

Welcome reception.

Thursday April 12, 2018

7:30 am – 9:15 am

Credential Claiming.

9:15 am – 9:55 am

Buyer to Supplier Appointment Scheduling Session.

10:00 am – 6:00 pm

Appointments are scheduled continuously throughout the day.

1:00 pm

Working lunch.

7:00 pm

Dominican Evening for all delegates.

Friday April 13, 2018

9:00 am – 4:00 pm

Appointments are scheduled continuously throughout the day.

1:00 pm

Working lunch.

Appointment length 20 minutes - 5 minutes to move.

How to register

Applicants should complete the registration form and send it via email with the appropriate fee to the Hotel and Tourism Association of the Dominican Republic, ASONAHORES located at Presidente Gonzalez esq. Tiradentes, Edif. La Cumbre, Santo Domingo, Dominican Republic, Phone: 1-809. 368.4676 mercadeo@asonahores.com

Fees

The fee to register for DATE 2018 is US\$ 200.00 per buyer delegate. The fee includes: name badges credentials, one official Directory of Participants per company, pre-scheduled appointments during DATE and attendance at officially scheduled DATE functions.



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Address

Company name _____

Address _____

City _____ State _____ Zip / Postal Code _____ Country _____

Phone _____ Fax _____

(Please include country and city codes where applicable)

E-mail _____ Web Site _____

Primary Delegate: All information is sent to the attention of the Primary Delegate at the address indicated above. Appointments are pre-scheduled for the primary Delegate. All other registered Delegates have the option of having their own set of appointments or sharing appointments with another Delegate. If Delegates choose the “Sharing” option, they will be given a personalized appointment scheduled book with no appointments pre-scheduled.

Please complete this information as you would like it to appear on your name badge.

Primary Delegate: Delegate number two:

First name _____ First name _____ First name _____

Last name _____ Last name _____ Last name _____

Title _____ Title _____ Title _____

E-mail _____ E-mail _____ E-mail _____

I will schedule my own set of appointment

I will schedule my own set of appointment

I will schedule my own set of appointment

I will attend appointments with another delegate

I will attend appointments with another delegate

I will attend appointments with another delegate

Name Badges are issued in each delegate’s name with the company name and address as indicated in the information provided for the Delegate Directory.

Please register

_____ Buyer delegates at US\$200.00 each

Total enclosed US\$ _____



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Payment **MUST** accompany Registration Form. Please make all checks payable in U.S. funds and drawn on U.S. bank to: HOTEL & TOURISM ASSOCIATION OF THE DOMINICAN REPUBLIC, ASONAHORES; or debit my credit card:

Check # _____
 Amex
 Visa / Mastercard / Diners
 Discover
 Wire Transfer
 Cardholder's Name _____ Card Number _____
 Expiration date _____ Signature _____
 CVV _____

Buyer marketing information for the Delegate Directory

Complete the following information describing your company/Organization

A. Describe your company/Organization:

- | | | |
|--|---|--|
| <input type="checkbox"/> Association | <input type="checkbox"/> Meeting Planner | <input type="checkbox"/> Tour Operator |
| <input type="checkbox"/> Charter Operator | <input type="checkbox"/> Retail Agent Organizing Groups | <input type="checkbox"/> Travel Agent Consortium |
| <input type="checkbox"/> Incentive Company | <input type="checkbox"/> Receptive Operator | <input type="checkbox"/> Wholesaler |

B. What are your primary markets?

- | | | |
|--------------------------------------|--|--|
| <input type="checkbox"/> Beach | <input type="checkbox"/> Individual Travelers | <input type="checkbox"/> Special interest Travel |
| <input type="checkbox"/> Dive Croups | <input type="checkbox"/> Meetings, Seminars, Conventions | <input type="checkbox"/> Sports Programs |
| <input type="checkbox"/> Ecotourism | <input type="checkbox"/> Technical Groups | <input type="checkbox"/> Students Groups |
| <input type="checkbox"/> Groups | <input type="checkbox"/> Nature Travel | <input type="checkbox"/> Golf Tours |
| <input type="checkbox"/> Incentives | <input type="checkbox"/> Seniors Groups | |

C. Types of accommodations required?

- | | | |
|--|--|--|
| <input type="checkbox"/> All inclusive | <input type="checkbox"/> Beachfront | <input type="checkbox"/> Hotels (101-300 rooms) |
| <input type="checkbox"/> 5 Star | <input type="checkbox"/> Bed and Breakfast | <input type="checkbox"/> Hotels (over 300 rooms) |
| <input type="checkbox"/> 4 Star | <input type="checkbox"/> Cottages/Villas | <input type="checkbox"/> Resorts |
| <input type="checkbox"/> 3 Star | <input type="checkbox"/> Hotels (up to 50 rooms) | <input type="checkbox"/> Room Only |
| <input type="checkbox"/> 2 Star | <input type="checkbox"/> Hotels (51-100 rooms) | |



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D. What services do you required?

- | | | |
|--|---|---|
| <input type="checkbox"/> Air Conditioning | <input type="checkbox"/> Meetings Facilities | <input type="checkbox"/> Room Service |
| <input type="checkbox"/> Airport Transfers | <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Sightseeing/Guided Tours |
| <input type="checkbox"/> Banquet Facilities | <input type="checkbox"/> Golf | <input type="checkbox"/> Tennis |
| <input type="checkbox"/> Business Center | <input type="checkbox"/> Handicapped Facilities | <input type="checkbox"/> Watersport |
| <input type="checkbox"/> Car Rental | <input type="checkbox"/> Laundry/Dry Cleaning | |
| <input type="checkbox"/> Children's Programs | <input type="checkbox"/> Meal Plan Options | |

E. How many total clients did your company handle last year?

- | | | |
|--------------------------------------|---------------------------------------|--------------------------------------|
| <input type="checkbox"/> Under 1,000 | <input type="checkbox"/> 3,000-5,000 | <input type="checkbox"/> Over 10,000 |
| <input type="checkbox"/> 1,000-3,000 | <input type="checkbox"/> 5,000-10,000 | |

F. How many total clients did your company send to Dominican Republic last Year?

- | | | |
|------------------------------------|--------------------------------------|-------------------------------------|
| <input type="checkbox"/> Under 500 | <input type="checkbox"/> 1,000-3000 | <input type="checkbox"/> over 5,000 |
| <input type="checkbox"/> 500-1000 | <input type="checkbox"/> 3,000-5,000 | |

G. Please give specific details about your company that will be of interest to DATE suppliers (30 words less).

Guidelines

1. The Applicant understands that all arrangements and or changes must be submitted in writing.
2. The Applicant shall release the host hotel, DATE, ASONAHORES, consultants and employees from all claims, expenses or liabilities arising from any injury or damaged to the Applicant, his employee or agent or the property of the Applicant, occurring on the host property or approaches.
3. If DATE should be cancelled for any cause such as act of God, war, government action or order, building problem, weather, labour dispute, etc. DATE'S liability shall be limited to the refund of participation fees.
4. The Applicant shall be liable for any damaged caused to the building, floors, glass, wall, columns or furniture.
5. DATE shall not be responsible for loss of, or damaged to the Applicant's property due to explosions, acts of God, thefts, fires or any other legitimate condition beyond its control.
6. The Applicant understands that his presence is required at all officials' functions.



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7. The Applicant understands that hospitality suites shall not be open during officially scheduled sessions or functions. Organizations must register hospitality suites and functions with DATE management.
8. The Applicant understands that the information contained in the conference material constitutes part of the registration contract, and agrees to conform to all guidelines.
9. DATE shall have full power to interpret and amend these guidelines which in its discretion shall be in the best interest of the conference.
10. The Applicant shall not take part in non-DATE functions which would preclude attendance at all scheduled activities.
11. By completing and submitting this Application for Registration, the Applicant understands that participation must be confirmed in writing by DATE before registration is granted. The Application for Registration is not an offer and participation in the conference April be restricted or cancelled by DATE for any reason.

Important dates to remember

- March 23, 2018 Cut- off date for advertisement in the printed Delegate Directory
- March 23, 2018 Cut- off date for inclusion in the printed Delegate Directory.
- March 18, 2018 Appointment request form deadline.

As a participant on DATE 2018, you and your company agree to comply with guidelines published in this application. No arrangements other than those contained herein shall be binding upon the parties, unless requests are made in writing and approved by DATE management.

Authorized signature _____ Date _____
Print name in above signature _____

DATE 2018 is an event of the Hotel and Tourism Association of the Dominican Republic (ASONAHORES), Presidente Gonzalez esq. Tiradentes, Edif. La Cumbre, Santo Domingo, Dominican Republic, 809. 368.4676 mercadeo@asonahores.com

For ASONAHORES use only:

By: _____ For: _____ By: _____ For: _____
Form Received: _____ Hotel Assigned: _____
Full Payment Received: _____ Confirmation: _____
Data Entry: _____